

CAPABILITIES STATEMENT

POLAND:
4 Kwiatkowskiego str., 52-326 Wrocław, Poland**UKRAINE:**
13 Rybalska str., Office 4, 01011 Kyiv, Ukraine

ABOUT US

GlobMill delivers Military Infrastructure, Security Integration, and Industrial IoT development services to the USG, DoD, commercial clients, and local municipalities. We bring a fast, reliable, productive, and experienced workforce from multiple disciplines to reduce risk and ensure customer satisfaction.

GlobMill provides its services all around Europe with high quality, fast reaction, and a competitive price policy. We constantly strive to be a company that delivers outstanding services with a proven customer success record. Our ultimate goal is to surpass your expectations and help you to succeed.

CORE COMPETENCIES

GlobMill helps customers meet their project objectives by providing technical, expert, and human resources to meet their short and long-term requirements related to the following:

- ◆ Low-voltage Installation
- ◆ Data Centers Installation (first-fix, second-fix)
- ◆ OSP/ISP
- ◆ CCTV, ACS, Intrusion and Fire Detection
- ◆ Copper and Fiber Structural Network
- ◆ IT Network equipment
- ◆ HVAC
- ◆ Electrical
- ◆ Structural and Carpentry
- ◆ Facility Maintenance (O&M)
- ◆ Procurement (including vehicles)
- ◆ Logistics
- ◆ Warehouse
- ◆ Software and Firmware development
- ◆ Hardware design
- ◆ Radio engineering
- ◆ LPWAN
- ◆ Electric switchgear cabinet manufacturing (including retrofitting)

PAST PERFORMANCE

- ◆ OSP/ISP on the US Military bases in several bases in Poland, and Romania
- ◆ Electrical retrofitting in K-Town, Germany
- ◆ Facility maintenance support (fencing, ground & facility maintenance, O&M) at the US Military base in Rzeszow, Poland
- ◆ Procurement (including vehicles) for the US Military bases in Poznan, Powidz, Skwierzyna, Boleslawiec, Zagan, Swietoszow, and Rzeszow
- ◆ Performing Survey on the Air Base in Tallinn, Estonia
- ◆ ACS and CCTV installations for the data centers, pharmaceutical facilities, factories, corporate offices, and warehouses
- ◆ Software/Firmware/Hardware R&D for Ground Aviation Lighting producers

FEATURED CLIENTS

- ◆ M.C. Dean
- ◆ TribalCo
- ◆ TYTO Athene
- ◆ Amentum
- ◆ CACI International
- ◆ KBR
- ◆ C6I
- ◆ Convergent Technologies
- ◆ Securitas
- ◆ Northland Control

CODES

KRS: 0000646539, NIP: 8992802214, REGON: 365845401

DUNS NUMBER: 539320702

NCAGE CODE: 9BD2H

NAICS CODES: 238210, 237130, 238220, 541330,
541511, 541512, 541519, 541715

MILITARY INFRASTRUCTURE

FOR USG and DoD

Past performance

- ◆ **Poland:** Poznan, Powidz, Skwierzyna, Boleslawiec, Zagan, Swietoszow, Rzeszow
- ◆ **Germany:** K-Town, Ansbach, Wiesbaden
- ◆ **Romania:** Campia Turzii
- ◆ **Bulgaria:** GRAF IGNATIEVO

Scope of work

- ◆ Building the structural network (copper and fiber)
- ◆ Building the outside plant fiber installations with supporting infrastructure
- ◆ Installing MH and HH
- ◆ Installing the network equipment (switches, routers, PoE)
- ◆ Installing the HVAC systems
- ◆ Operation and Maintenance (O&M)
- ◆ Initial and Scheduled Technical Inspections
- ◆ Scheduled and Unscheduled Maintenance
- ◆ Preventive Maintenance and Service Orders
- ◆ Implementation of Secured Wireless communication
- ◆ Fireproofing systems (HILTI, OBO)
- ◆ Procurement of materials (certified in the EU)
- ◆ Warehouse support (including containers)
- ◆ Electrical retrofitting
- ◆ Logistic support
- ◆ Rent of vehicles, trailers, tractors, construction equipment, and platforms (different types)

Core values

- ◆ Following the US Government and European standards
- ◆ A Polish company with highly qualified staff and focused on the US customers
- ◆ Subsidiaries (legal entities) are in Ukraine, Sweden and Estonia
- ◆ Deep understanding of decision process hierarchy peculiar to military facilities
- ◆ In-depth grasp of the European mentality «conception to completion»
- ◆ Managers and personnel speak English at the C2 level
- ◆ Flawless integration with the US representatives and POCs on-site
- ◆ Comprehensive understanding of the processes typical for secure facilities
- ◆ The delivery and unloading of the equipment with further warehouse management on-site
- ◆ OSHA Trained engineers
- ◆ Core technical knowledge logged, document controlled, and stored in the company
- ◆ Playbooks that help to train techs in the most efficient way
- ◆ Capacity to be involved in projects all over the EU

SECURITY INTEGRATION

FOR COMMERCIAL AND GOVERNMENT INSTITUTIONS

Installation and Integration of Security Systems

- ◆ CCTV
- ◆ Access Control
- ◆ Intrusion detection alarms
- ◆ Data Center structural infrastructure
- ◆ Electric and electronics maintenance
- ◆ Turnstiles

Scope of Work

- ◆ Cabling
- ◆ Containment installation
- ◆ Hardware installation
- ◆ Software configuration
- ◆ Fine-tuning, troubleshooting
- ◆ Commissioning
- ◆ Post-installation support and maintenance

Engineers Certification

- ◆ Honeywell
- ◆ MB Secure
- ◆ LENEL2
- ◆ BOSCH
- ◆ SIEMENS
- ◆ Axis
- ◆ Genetec
- ◆ Tyco
- ◆ Johnson Controls
- ◆ Dallmeier

Countries we completed projects as a Security Integrator so far (valid for Q3 2023)

- | | |
|------------------|---------------|
| ◆ Poland | ◆ Ukraine |
| ◆ Germany | ◆ France |
| ◆ Czech Republic | ◆ Slovakia |
| ◆ Austria | ◆ Italy |
| ◆ Spain | ◆ Belgium |
| ◆ Hungary | ◆ Netherlands |
| ◆ Sweden | ◆ Norway |
| ◆ Switzerland | ◆ Latvia |
| ◆ Lithuania | ◆ Estonia |

INDUSTRIAL ELECTRONICS & IoT

FOR COMMERCIAL CUSTOMERS

Scope of Work

- ◆ Rapid electronics prototyping (from breadboard to draft PCB)
- ◆ Rapid mechanical prototyping (including 3D printing)
- ◆ Design of PCBs, including HDI designs and RF signal integrity
- ◆ Development of the embedded software (C/C++/Assembler/FPGA)
- ◆ AI on edge-devices
- ◆ Computer Vision
- ◆ Design for manufacture, organization of mass-production
- ◆ iOS & Android development
- ◆ Development of secured radio communication
- ◆ Low-power solutions
- ◆ Simulation and modeling
- ◆ Mechanical engineering

Vertical expertise

- ◆ Ground lighting system with remote control and monitoring
- ◆ Security & tracking
- ◆ Theft-detection
- ◆ Anti-tamper solutions
- ◆ Vehicle tracking
- ◆ Remote sensors
- ◆ Smart meters
- ◆ Remote analysis
- ◆ Wearables
- ◆ Eye-tracking
- ◆ Smart-bands

Wireless stacks

- ◆ LoRa
- ◆ LTE & LTE-M
- ◆ ZigBee & XBee
- ◆ Z-Wave
- ◆ Bluetooth LE & Bluetooth 5
- ◆ SigFox
- ◆ DIGI MESH

Embedded

- ◆ Digital and analog circuits
- ◆ FPGA development (VHDL & Verilog)
- ◆ Development on C/C++, Python, Assembler
- ◆ 8/16/32 bit MCU